In This Issue

- Public Relations Committee
- MLS Committee
- Bits and Pieces
- Continuing Education
- From The President
- Technology Committee
- Education Committee
- Upcoming Events

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**Public Relations**

The Bluebonnet Festival was a great success in promoting "The Benefits of Using A Realtor" associated with Highland Lakes Association of Realtors. A BIG Thank You to those Realtors who took the time out of their Friday, Saturday and Sunday to participate, support and promote the membership.

Nat Barfield
Public Relations Committee

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**Membership Committee**

Fellow Realtors! Listen up!

For the first time ever in the history of HLAOR we are promoting our local members to the citizens of the Highland Lakes. Our business is changing every day and it is time to educate the residents and homeowners in our area LOCAL KNOWLEDGE MATTERS!

Mark your calendars May 24-26. Breakfast with the Board, Tuesday May 24th. Come enjoy a taco or two and let the Board know what matters to you. Wednesday, May 25th,

Sonya Powers
2016 HLAoR President

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**From The President**

Wow! What an active April we've had! First, a huge shout out of "THANK YOU" to everyone who took the time to vote on the new Member Management System, which passed with a vote of 146 in favor and 26 against. Also, thanks again to the Tech Committee for their work in helping our membership look forward to "working smarter, not harder". Also, THANKS TO ALL THE VOLUNTEERS that participated in the "Get REALTOR®" Campaign at the Burnet Bluebonnet Festival and to the Public Relations Committee for an outstanding job getting the word out to "Keep Calm and Get A REALTOR®"! April has culminated with another New Member Orientation with 30 new folks joining the HLAoR family. May is expected to be another busy month with the REALTOR® Party convention being held in Washington D.C. and the Membership Committee's REALTOR® Week at the Board! So much excitement is in the air and great things are continuing to happen here in the Highland Lakes. Have a safe and prosperous May!

Sonya Powers
2016 HLAoR President

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**Technology Committee**

Hello Fellow Members,

THANK YOU, to all of you who took the time to vote for our recommendation to implement MMSI (Membership Management System). We had 172 total votes. 146 voted in favor and 26 voted against. I'm excited to say that we can now begin implementation of the system and start reaping
stop by the Board office for a free give-away in the Realtor store. Thursday, May 25, let's end the celebration with drinks and appetizers. Those who attend all three events have a chance at an Apple watch! Let's celebrate!!

Sharon Jenkins & Patty Gillean
Membership Committee

**MLS Committee**

As you may have noticed when using Paragon there have been some changes to the functionality of the system. The MLS committee has been trying to go over these updates to see if there are any other changes in the functionality and fields that need to be updated. We are also reviewing an auto-fill feature through Realist System as well as MLS Connect with Zipform, all intended to help make the Realtor job easier.

Tammie Bennett
MLS Committee

**EDUCATION COMMITTEE**

We certainly hope that you are taking full advantage of all the classes that are being offered here at the Association office. We strive to provide you the Realtors with the opportunity to get as much education as possible so that you remain informed of the massive amounts of changes that take place in our field and to get all the CE hours that you need every year.

The calendar for second quarter had about 28 different classes offered to you. If you need a class for credit check the calendar. It does not matter if you are the only one in the class or there is a room full, it is there for you to take advantage of opportunity. ALSO please remember to be ON TIME. If you are late you will not be allowed to take the class for credit.

Coming up there are 4 classes in sequence for TRPM (Texas Residential Property Management). April 27, 28. We know that is a number of days that you have to be out of the office and in class, but if you are in property management, these are there for you. If you just want to learn about this area, these are the classes that will give you that information.

May 3-4 we have the designation course for SRS. Seller Representative Specialist. A good designation course. May 17 is Zipform Plus and Technology class.

We are also offering in this quarter GRI Brokerage and GRI Finance, TREC Legal Update I and II.

**CONTINUING EDUCATION**

Here's a good one, What? Your Property Didn't Appraise. How many of you are getting those appraisals that the appraiser is saying he can't find any comps and your client either looses a sale or your buyer can get a loan because of this. Check this one out and see what can be done.
Grandfathered Agent/Broker:

While you are exempt from completing Continuing Education (CE) hours, you are NOT exempt from completing Code of Ethics each quadrennial period. Deadline to meet this NAR requirement is December 31, 2016. HLAoR will be offering TREC Legal Update II (formerly called TREC Code of Ethics) as follows:

Thursday, June 9, 2016 1-5 p
   Instructor: Carl Leatherman   Cost: $40

*This course will also be offered in the 3rd and 4th quarters of 2016. Those schedules have not yet been set.

Also, you may take NAR's REALTOR® Code of Ethics Training by clicking the link below:

http://www.realtor.org/coeceduc.nsf/findnrdsrecord?openform

Click Here for CLASS SCHEDULE

Upcoming Events

May 8th - MOTHERS DAY
May 21 - COUNTYWIDE CLEAN UP
   The Burnet County's Household Hazardous Waste (HHW) Collection

Click Here for More Information

May 24-26: REALTOR® WEEK (Activities Planned)
May 30: MEMORIAL DAY (HLAoR Office will be Closed)
July 21-22: TAR REGIONAL MEETING (Bryan/CS)