

**** 1st Quarter MLS Dues Have Been Invoiced to ALL BROKERS ****

Agents, check with your Broker for payment verification
Brokers, invoices can be paid through your [Member Portal](#)

ALL Invoices are Due on or before January 31, 2019!



Happy Goal Setting & Resolution Season!

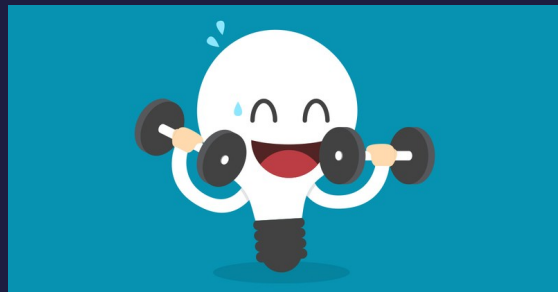
It's a new year with new goals and resolutions. We are excited to hit the ground running and aiming to better provide for our members. Check out our first Newsletter of the year to see how we can better assist you and your business.
Cheers!

Resolution #1: Get In Shape To Impress Your Clients!

For those that have heard about the Collaboration Center in Paragon, but have been timid about getting started, HLAoR is your personal trainer to reach out to!

This is the year for agents to take advantage of the features Paragon has to offer. This month, we focus on learning how easy it is to set your clients up in Paragon's Collaboration Center and let it do the work for you!

[Click Here to Get Started!](#)





Resolution #2: 1st Quarter Education Courses Are Up - Train Your Brain!

You may think school is for fools, but keeping your mind keen in this industry can be your first step at learning how to improve your strategies and sharpen your business performance.

TAR has released new courses such as LinkedIn 101 and Social Media tips and many more. Take our advice, you want to expand your marketing abilities and your real estate realm.

[HLAoR Education Calendar Here](#)
(Register for courses through your member portal)

Resolution #3: Save the Date & Plan to Attend!

The 87th Legislature has convened so mark your calendars for REALTORS® Day at the Capitol on March 26th!

We hope you will join us as the REALTOR® party heads to the Texas Capitol to discuss issues important to our industry and private property owners with our state legislators.

[RSVP Here!](#)



Resolution #4: Go on a Property Tour!

Our Property Tours Committee was busy last week with another great turnout! As we start the new year, be sure to submit one of your listings for a chance to win a free Quarter of MLS Dues (rules & restrictions apply).

Don't forget that this is a great opportunity for new agents to familiarize themselves with the Highland Lakes area as well as get to know other agents.

The next tour will cover Granite Shoals, Highland Haven and Shady Acres. If you have any questions or would like to submit one of your listings for the tour, please contact Brett Pippenger or Kristen Ribera at brettp@homebridge.com and kristen@mytexashomebroker.com.



See What You Missed!
(Photo Credit by [Daniel E. Garcia](#))

